Hart House: 2020/2021 Operating Budget

January 20th, 2020 COSS



CITIZENS



2020/21 Operating Revenue





2020/21 Operating Expenses & Commitments - \$21.3M



- Salary, wage and benefit rates (negotiated by UofT central through collective bargaining)
- UofT Overhead
- Utilities
- Clubs and Committees
- Building maintenance
- Necessary Facility improvements
 - Infrastructure Part 1 scope schematic design
 - Arbor Room
 - Farm AODA projects
 - Air conditioning in the Athletics Department



Usage of Facilities

Priority is Students

•Co-curricular programming and activities:

- -Leadership training and experiential learning
- -Support for Clubs, Standing Committees, and their activities
- -Staff led events, lectures, workshops and conferences
- -Staff led outreach activities for all three campuses
- -Creative classes (e.g. Film, Theatre, Photography)
- -Drop-in and Registered Fitness Classes
- -Theatre and Justina M. Barnicke student led events and activities

•Access to:

- -Free space for events/meetings
- -Free audio visual equipment and technical support
- -Fully equipped library
- -Common spaces
- -Event planning services
- -Subsidized food for events / meetings
- -Daily food service
- -Hart House Farm





TORONTO HartHouse

Budget Budget 19/20 vs 20/21 Revenue Student fees Membership fees Food revenue 5 11,270,300 \$ 12,483,200 1.08% General revenue 2,305,500 2,286,900 -0.8% Investment income 412,700 434,100 5.2% Clubs & Committees' programming Donations, grants & amortization 382,300 1,043,300 127.8% Gratuities/Service Charge 5 19,785,600 \$ 213,4900 7.8% Expenses Salaries, wages & benefits 5 10,71,300 988,100 -7.8% Cost of Food 1,071,300 993,500 -1.1% 1.05,000 993,500 -1.1% Insurance 798,600 1,170,700 13.8% 1.004,600 993,500 -1.3% Clubs & Committee's programming 143,000 439,500 -3.8% 0 -7.8% Depreciation, loss/gain on disposal 1,07,000 5.10,000 1.1% 1.1% 1.0% 1.20,900 1.3% Clubs & Committee's programming 443,000 439,500 <td< th=""><th></th><th></th><th>2019-20</th><th></th><th>2020-21</th><th>% Change</th></td<>			2019-20		2020-21	% Change
Revenue Student fees Student fees Student fees 1,12/20,300 \$ 12,483,200 1.0.8% Food revenue 3,838,400 3,209,500 -1.18% 2,305,500 2,286,900 -0.8% Clubs & Committee's programming 125,000 122,200 0.0% -0.8% Donations, grants & amortization 382,300 1,043,300 122,900 0.0% Gratuities/Service Charge 5 19,785,600 5 21,304,900 7.8% Expenses Salaries, wages & benefits 5 11,271,100 5 12,097,500 7.3% Cost of Food 1,071,300 988,100 -7.8% 79,86,600 1,172,700 46.6% Uiltities 1,004,600 993,500 -1.1% 10,8% 10,8% 10,8% 10,8% Clubs & Committees' programming 443,000 433,500 -7.8% 10,90,00 137,860 13.8% Depreciation, loss/gain on disposal 1,05,000 93,500 -1.13% 10,90,000 -1.2% Sudny expense 490,100 258,100			Budget			-
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Total Operating Expenses and Commitments	And to (apond nonry maintenance reactive	\$		s		
		-	2, 120, 100	-	2,.00,200	
Excess of Revenue over Expense and Commitments S - S -	Total Operating Expenses and Commitments	\$	19,785,600	\$	21,334,900	7.8%
Y Y	Excess of Revenue over Expense and Commitments	\$	-	\$	-	

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Protocol on Student Fee Calculation			
Adjusted Fee Base			
Fee per Session (previous year)		\$	97.96
Less: Removal of temporary fee (2017-2018)		-\$	2.48
Adjusted Fee Base		\$	95.48
		Ψ	00.40
CPI - Consumer Price Index			
CPI Index Percent	2% Adjusted Fee		97.3
Adjusted Fee			-95.4
\$ Amount of CPI based increase		\$	1.91
UTI - University of Toronto Index			
Appointed Salary Expenditure Base (previous year budget)		\$	3,789,651
Average merit/step/ATM increase/decrease for appointed staff	4.0%	-	151,580
Indexed salaries		\$	3,941,23
Average Benefit Cost Rate	24.00%	ŝ	945,897
Indexed appointed salary expenditure base	24.0070	ŝ	4.887.134
	-	*	1,001,10
Casual/PT Salary Expenditure Base (previous year budget)		\$	1,241,40
Average ATB Increase/Decrease for casual/part time staff	2.00%		24,82
Indexed salaries	2.00 %	ф С	1,266,220
Average Benefit Cost Rate	10.00%	φ \$	126,62
Indexed Casual/PT Salary Expenditure Base	10.00%	ф Ф	1,392,85
Indexed Casual/FT Salary Expenditure Dase	-	φ	1,392,05
Indexed Salary and Benefits Expenditure Costs	-	\$	6,279,98
Subtract the Amount of Net Revenue from Other Sources (previous year)		-\$	224,350
Add the Non-Salary Expenditure Base (previous year)		\$	6,187,000
Add the Occupancy Cost (previous year) - HH cost in Non-Salary Expenditure			
Reduce the amount by the proporition attributed to UTM and UTSC (current year)		-\$	191,300
Cost for UTI purposes		\$	12,051,33
		•	,,
Divided difference by the projected weighted FTE enrolment			116,413
UTI Indexed Fee - per term		\$	103.52
Adjusted fee Base	-	\$	95.48
\$ Amount of UTI Based Increase (over adjusted fee)		\$	8.04
Combined Fee Increase			
Adjusted Fee	+	\$	95.4
CPI Based Fee increase	+	\$	1.91
UTI Based Fee increase	+	\$	8.04
Indexed Full Time Fee per Term		\$	105.4

2020/21 Proposed Increase

Proposed increase to student fees: 7.63%

Campus	Student Fees Per Term 2019-20	% Net Change	\$ Net Change	Student Fees Per Term 2020-21
St. George (full-time)	\$ 97.96	7.63%*	\$ 7.47	\$ 105.43
St. George (part-time)	\$ 19.61	7.63%*	\$ 1.48	\$ 21.09
UTSC & UTM (full-time)	\$ 3.01	7.63%*	\$ 0.22	\$ 3.23
UTSC & UTM (part-time)	\$ 0.60	7.63%*	\$ 0.05	\$ 0.65

* Any difference due to rounding to the nearest percent



Historical Student Fees Increase

	2016/17	2017/18	2018/19	2019/20	2020/21
Eligible Percentage	7.78%	2.5%	9.56%	9.57%	7.63%
Actual/Proposed	1.97%	2.5%	3.50%	9.57%	7.63%



TORONTO HartHouse

		2019-20		2020-21	% Change
	1	Budget		Budget	19/20 vs 20/21
Revenue					
Student fees	\$	11,270,300	\$	12,483,200	10.8%
Membership fees		1,132,200		1,202,500	6.2%
Food revenue		3,638,400		3,209,500	-11.8%
General revenue		2,305,500		2,286,900	-0.8%
Investment income		412,700		434,100	5.2%
Clubs & Committees' programming		125,000		125,000	0.0%
Donations, grants & amortization		382,300		1,043,300	172.9%
Gratuities/Service Charge		519,200		550,400	6.0%
	\$	19,785,600	\$	21,334,900	7.8%
Expenses					
Salaries, wages & benefits	\$	11,271,100	\$	12,097,500	7.3%
Cost of Food		1,071,300		988,100	-7.8%
Maintenance		798,600		1,170,700	46.6%
Utilities		1,004,600		993,500	-1.1%
Insurance		120,900		137,600	13.8%
Depreciation, loss/gain on disposal		1,105,000		952,500	-13.8%
Clubs & Committees' programming		443,000		439,500	-0.8%
Theatre production costs		72,500		60,000	-17.2%
Sundry expense		490,100		258,100	-47.3%
General office		333,700		296,100	-11.3%
Publicity, photography, printing, prizes		179,800		324,700	80.6%
Uniforms & linen laundry		194,200		204,100	5.1%
Software & data processing		143,800		111,200	-22.7%
Equipment, supplies, equip repair & rentals		874,400		664,500	-24.0%
UofT overhead		224,200		230,600	2.9%
	\$	18,327,200	\$	18,928,700	3.3%
Operating result before Commitments & Transfers	\$	1,458,400	s	2,406,200	65.0%
Commitments & Transfers					
Net Spending on Capital Assets	\$	1,560,800		5,400,065	246.0%
Add to (spend from) Reserve		(447,500)			-100.0%
Add to (spend from) Operating Reserve		81,700		368,311	350.8%
Add to (spend from) Maintenance Reserve	-	263,400	-	(3,362,177)	-1376.5%
	\$	1,458,400	\$	2,406,200	65.0%
Total Operating Expenses and Commitments	\$	19,785,600	\$	21,334,900	7.8%
Excess of Revenue over Expense and Commitments	\$	-	\$	-	
Excess of Revenue over Expense and Communents	Ŷ	-	4	-	

Revenue Generation & Cost Efficiencies for 2020/21

Revenue Generation	Cost Efficiencies
 Kosher catering events Off premises catering Summer Picnic series; Winter weddings Marketing strategy for both Hospitality and Fitness departments to increase customer base 	 Conversion to high efficiency lighting LED Low flow shower heads in fitness locker rooms Steam management upgrades (trap and valve replacement)

